

## Achieving Success Through Social Capital

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Here, an expert on building connections shows how building rich social capital produces higher pay, faster promotions, better jobs, breakthrough ideas, new business opportunities, and profitable companies.You'll learn how to develop your own social capital and use it to attain your personal and professional goals and, in the process, enhance your own health and emotional well-being.

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2 Achieving Success Through Social Capital depends on w h o you know—the size, quality, and diversity of your personal and business networks. But beyond that, social capital also depends on who you d o n ' t k n o w , if you are indi- rectly connected to them via your networks.

**What Is Social Capital, and Why Should You Care About It?**

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Successful people know how to improve their wealth, health, and happiness by creating rich social capital, tapping the hidden resources in their business, professional, and personal networks.Achieving Success Through Social Capital is your hands-on guide to success through building and using your social capital. You'll learn why rich social capital produces higher pay, faster promotions, better jobs, breakthrough ideas, new business opportunities, and profitable companies.

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