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Ferdinand F. Fournies is a business management speaker and consultant whose work has been translated into several languages. He is the author of Why Employees Don ' t Do What They ' re Supposed To Do and What To Do About It .

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Ferdinand F Fournies (1928 - 2004) - Flat Rock, NC

Ferdinand F. Fournies, internationally recognized consultant, speaker, and professor at Columbia's Graduate School of Business is now retired.

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Former Columbia Graduate School professor and consultant Ferdinand Fournies knows. Over the course of two decades, Fournies interviewed nearly 25,000 managers asking them why, in their experience, direct reports did not accomplish their work as assigned. Here are the top reasons Fournies heard most often and which he described in his book, Why Employees Don ' t Do What They ' re Supposed To and What You Can Do About It .

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