

Conversations That Get Results And Inspire Collaboration Ene Your Team Your Rs And Your Manager To Take Action

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Conversations That Get Results And

I recently found myself on a sales call where I was the potential client rather than the salesperson. The offer was for a five-figure fee, so the stakes for the salesperson were pretty high. But ...

I've Conducted More Than 500 Sales Calls Over the Past Few Years. Here Are 5 Tips for Having Better Sales Conversations.

Social media sites are up against a lot of opposition, including proposed laws in numerous states that would limit their ability to enforce their rules.

Larry Magid: Facebook offers tools to 'slow down' toxic conversations

If you're old enough to remember MySpace, you're probably wearing glasses and going to bed at a reasonable hour.

13 Examples of Interactive Content That Foster Engagement

Trump's White House badgered federal officials behind the scenes while he pushed unsubstantiated claims of election fraud on Twitter.

'Pure insanity': Emails detail Trump's pressure on Justice Department to overturn election

Boosting the number of female inventors isn't just a matter of fairness. Inventions by men are more likely to ignore women's needs.

Too few women get to invent – that's a problem for women's health

Ibram X. Kendi stands for a portrait in 2019 following a panel discussion in Washington, DC, on his book How to Be an Antiracist. Michael A. McCoy/Washington Post via In 2020, following the police ...

Ibram X. Kendi on anti-racism, Juneteenth, and the reckoning that wasn't

In a new study involving more than 47,000 people, we identified text messages that were able to "nudge" people who were scheduled for a primary-care doctor's visit to get a flu shot during that visit.

These are the text messages that get people to take vaccines

As Black women continue to achieve record levels of representation in elected office, the constant harassment and threats of violence many of them face challenge that trajectory. Some live in fear, ...

More Black women are being elected to office. Few feel safe once they get there

I was chatting earlier to a very good friend about his recent mix experience with a name mixer and noted a couple of issues that had stung him. After being presented with the initial approval ...

How To Get The Best Results From A Pro Mixer

Here is my list of the most common ways that key messages get lost. 1. Lack of trust and ... tend to outperform others in financial results, as well as team satisfaction, by as much as three ...

7 Reasons Key Business Messages Never Get Heard by Your Team

STAT's Eric Boodman chats with Timothy Caulfield of the University of Alberta about health misinformation online during the pandemic.

STAT+ Conversations: How Covid changed health misinformation online

You or someone you know has probably gotten an ad for something you were recently talking about. Seemingly seconds after saying you're low on dog food or found out your sister is expecting a baby boy, ...

Is Alexa really listening to your conversations?

Metadata.io, the first demand generation platform for B2B Marketers, today announced that LinkedIn Conversation Ads is an available ad format in their platform.

Metadata.io Now Integrates LinkedIn Conversation Ads Into Their Demand Generation Platform

In response to Ohio Governor Mike DeWine's request that business leaders help increase vaccination rates, four Ohio Managed Care Organizations (MCOs) are partnering ...

Outcomes™ partners with Medicaid plans to help Ohio Medicaid members get vaccinated

Every week, STAT+ subscribers get access to exclusive conversations with biotech ... early science breakthroughs and clinical trial results, and health care disruption in Silicon Valley and ...

STAT+ Conversations: What statistics mean for the Covid-19 vaccines

The TriCounty Health Department, which covers Daggett, Duchesne and Uintah counties, says an employee of a text alert system they hired went rogue and sent vulgar messages to residents.

Employee contracted by health department sends profane text messages to Utahns

Partnership Between the Ad Council, dentsu International, and VidMob Helps Increase Effectiveness of National Mental Health Campaign Through Data-Driven Approach to Creative Across Social PlatformsNEW ...

The Ad Council's Seize the Awkward Campaign Uses Intelligent Creative to Get Young Adults Talking About Mental Health

If Brandon Moreno learned anything about himself from last December's thrilling draw against Deiveson Figueiredo, it's that he belongs in the conversation among the top flyweight fighters in the world ...

UFC 263 results, highlights: Brandon Moreno upsets Deiveson Figueiredo to claim flyweight title

His big goal when it comes to boxing is a fight against Conor McGregor, and he seems quite prepared to run through as many former UFC greats and McGregor associates as required to get there.

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