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examples that demonstrate the link between service skills and career achievement.

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5 benefits of customer loyalty for a business 1. Drive repeat business. Though it may go without saying, loyal customers

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are the most likely to keep coming back to... 2. Increase revenue. As mentioned earlier, returning customers spend close to 70% more money on products and services... 3. Create ...

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The final way to build customer loyalty through good customer service is to use the right language. Using positive language with your customer as opposed to negative language, whilst subtle, can make a huge difference to their experience. Here are a few examples: Say “ How can I help you today? ” as opposed to “ What ’ s the problem today? ”

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How You Can Use Good Customer Service to Build Customer Loyalty

1. Set Customer Service Standards. Employees and customers alike need to know what the expectations are. Customers need...
2. Put the Right Staff and Processes in Place. As Liz Tahir says, there is no way that the quality of customer ...

~~Customer Service and Customer Loyalty – The Balance Small~~

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