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Kim Barnes is subtitled "A Guide to Making Things Happen." Barnes is a partner in a business consulting firm that puts on a variety of workshops and courses for businesses. In this book the author describes how to use influence in various ways at work, at home and in the community.

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introduces some of the main
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training program: Exercising
Influence™ as a way to
improve our abilities in
influencing others. Kim is
the CEO of Barnes & Conti
Associates, and author of
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