

Mba Marketing Management Exam Questions Answers

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This will help you to learn about the objective type practical as well as frequently asked questions on marketing management that are likely to come for CAT, XAT, MAT, SNAP, CMAT and other competitive MBA entrance exams. 1. Marketing is best defined as _____. (1) Matching a product with its market. (2) Promoting and selling products.

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[Interview Questions on Marketing Management Q.11. What are the sources of marketing information? Ans. Adequate and up-to-date information about changing market conditions is necessary for successful marketing of products. Decisions concerning the type of product, the price policy, the channel of distribution and sales promotion can be made rightly with the help of right marketing information at the right time.](#)

[Marketing Management: Questions and Answers](#)

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[Sample Final Exam – Marketing Management – Semester, Year. ...](#) The questions on the actual exam are going to be different. Solving this exam is not enough to prepare for the final exam. You must read the book chapters and lecture notes. Also, this exam contains only 20 questions. The final exam will have 50 questions.

[Sample Final Exam – Marketing Management – Semester, Year](#)

Some of the frequently asked exam questions on marketing concepts are as follows: Q.1. What do you mean by the term marketing research? Ans. The term marketing research relates to the methodology of gathering, reporting, and analysing facts concerning any phase of the marketing activity.

[Exam Questions on Marketing Concepts | Marketing Management](#)

[MBA Sales](#)[| Degree Sample Test Questions](#) Question 1 Selling involves: Choice-1: pushing the product in the market without any consideration for your customer's needs and wants; Choice-2: trying to make your customer want what the company has to offer; Choice-3: focus is on your product; Choice-4: focus is on your customer; Choice-5: Options 1, 2 and 3

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[Marketing Management - General Knowledge Questions & Answers](#)

[MBA 103 Question Bank 1.](#) Define accounting and explain its various characteristics? 2. What is accounting? What are its main objectives? 3. Which parties are interested in accounting information and why? 4. Describe various branches of accounting? 5. What do you mean by financial accounting? Explain its limitations? 6. Describe various advantages of accounting?

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