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Telemarketing is still an important route to market for many SME's and even large corporations. It makes sense, therefore, to

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ensure you follow the best telemarketing tips and advice to make the most out of your calling. Below are our Top 50 Do's and Don'ts of Successful Telemarketing.

~~Telemarketing Tips 50 Do's and 50 Dont's~~

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On the other hand, a blueprint provides a call structure with 'check points' along the route. As part of this approach a telesales agent should first complete pre-call planning, ensuring that they have clear call objectives, understand what they are selling and why the customer would have a need for the proposition, and helping them to maintain a positive attitude!

~~25 Tips to Make Your Telesales People More Productive~~

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