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reference to help identify and evaluate
risky commercial terms and conditions,
then negotiate or get help to resolve

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them. Construction is a complex
business.

Understanding and Negotiating
Construction Contracts: A ...
Construction is a complex business.
Each project has its own unique
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considerations. Since there's no such
thing as a "standard" or "typical"
construction project, construction
contracts should also not be
considered standard. The contractor
must carefully manage both in order to
have a successful outcome and
protect the company's interests and
assets. This ...

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PRODUCT DESCRIPTION. A must-have resource for construction practitioners drafting and negotiating Turnkey and EPC contracts. It enables the users to understand key points when working on dispute cases and gain a thorough understanding of the clauses in the contracts. Offers a comparison of the terms of the 2017 Silver Book with the 1999 Silver Book, 2017 Yellow Book and 2017 Red Book.

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Construction is a complex business. Each project has its own unique physical and commercial considerations.

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Construction Contracts Kit...

Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets.

Understanding & Negotiating Construction Contracts

This book will show you how to identify, understand, and evaluate high-risk terms and conditions typically found in construction contracts?then negotiate to lower or eliminate the risk, improve terms of payment, and reduce exposure to claims and disputes.

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Overview. Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets.

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Identify and evaluate risky commercial terms and conditions, then negotiate or get help to resolve them.

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