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Winning Without Intimidation : How to Master the Art of Positive Persuasion in
Today's Real World in Order to Get What You Want, When You Want It. Paperback -
April 1, 1998. by Bob Burg (Author) 4.2 out of 5 stars 46 ratings. See all formats

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The Winning Without Intimidation Mission Statement is as follows: "To raise the consciousness level of the world in the arena of human interactions. To show people how to get what they want while helping others to feel good about themselves." In order to do this effectively, we must learn how to be in control of ourselves and our

~~By Bob Burg~~

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Winning Without Intimidation "Manipulation aims at control, not cooperation." – Dr. Paul W. Swets "One of the single most powerful things you can do to influence others is smile at them." – John L. Mason "Know what you want, know who can give it to you, and know how to get it." – Milo O. Frank

~~Quotes that Empower Winning Without Intimidation ...~~

The "You message" would put the blame on that person, making him defensive and

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less receptive to a win/win outcome. The "I Message" is one of the most important Winning Without Intimidation principles to master. For example, you're in a discussion where the other person is not speaking to you with the appropriate consideration and respect.

~~Winning Without Intimidation: Belief Concepts – The Atlasphere~~

In review, "Winning without Intimidation" is a great book about persuasion and how to get what you want. If you're looking to improve your people skills and persuasion skills, this is the book for you. If you've read the book before I would love to hear from you.

~~Winning Without Intimidation: Wisdom from Bob Burg ...~~

Presented in everyday, clear, and often humorous language, The Art of Persuasion leaves an impression on you that will last a lifetime - filled with one success after another!; Winning without intimidation -- Learning the fine art of persuasion -- Know you, like you, trust you -- The art of making people feel important -- Everything is negotiable -- How to deal with difficult people -- The art of persuasion in action -- What sets you apart from the rest -- Nuggets of wisdom I have learned ...

~~The art of persuasion: winning without intimidation | Burg ...~~

I simply call it Winning Without Intimidation. You can imagine the special service, attention, and smiles I received from the waitress for the remainder of the meal. A

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person I'd recently met was sharing with me the reason why welfare was necessary — that without it, the “little guy” would have nowhere to turn.

~~Winning Without Intimidation: How You Say It — The Atlasphere~~

If you're used to positive thinking, new-age, give and give to the other person and hope you're going to be paid in the end kind of book, then Winning Through Intimidation isn't for you. However, if you're tired of losing, buy this book and read it ten times.

~~Winning Through Intimidation: Ringer, Robert J...~~

5 things I learned from Winning Through Intimidation. With such a strong title, you would be quick to dismiss this as an arrogant book that is teaching you to become one of those “people” who are willing to step on others to get what you want. Admit it, you thought that the moment you read that title.

~~5 things I learned from Winning Through Intimidation — The ...~~

Intimidation has a way of stunting you, both professionally and in terms of personal growth. It's not, however, something you have to suffer by default.

~~7 Steps to Dealing With Highly Intimidating People | Inc.com~~

Most people will want to avoid directly confronting you, and will either ask if you can let them by, or slip by without bothering you. Either way, you will appear

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Intimidating. Try this technique by blocking hallways, staircases, doorways, etc.

~~How to Be Intimidating (with Pictures) — wikiHow~~

"Winning Without Intimidation" will show you how to identify the exact motivations involved in any situation. It then gives you specific approaches, including the exact wording to use, to turn those situations from average dealings (or potential disasters) to nearly certain successes.

~~Winning Without Intimidation: The Art of Positive Persuasion~~

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~~Amazon.com: Customer reviews: Winning Without Intimidation ...~~

In this series, we'll discuss various aspects of what I call "Winning Without Intimidation." In mastering the art of positive persuasion, you'll also find yourself more successfully selling your political and other conceptual ideas. No longer will you find yourself "convincing" another person that you are right and they are wrong ...

~~Winning Without Intimidation — The Atlasphere~~

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In effect, "Winning without Intimidation" is an information-packed course in how to 'positively persuade' people. Positive persuasion is the art of communicating what you want from someone, in such a way that they're most likely to want to do it.

~~Amazon.com: Customer reviews: Winning Without Intimidation ...~~

The Art of Persuasion teaches you how to get what you want when you want it. You would love to have that ability, right? After studying some of the most successful men and women in modern history, author Bob Burg noticed how many common characteristics these people have - and shares them all with you.

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